

| 2023 Cooperative Marketing Calendar |    |           |                |                                  |
|-------------------------------------|----|-----------|----------------|----------------------------------|
| <u>Date</u>                         |    | <u>FY</u> | <u>Program</u> | <u>Activity</u>                  |
| Jan                                 | 1  | FY22      | MMG/SDMOG      | Project Summary Report Posted    |
| Jan                                 | 1  | FY23      | MMG/SDMOG      | Q3 Begins                        |
| Jan                                 | 1  |           | TSS            | Reimbursement Request Due        |
| Feb                                 | 28 | FY23      | MMG/SDMOG      | Q2 Reimbursement Request Due     |
| March                               | 1  | FY24      | MMG/SDMOG      | Guidelines Posted                |
| March                               | 1  | FY24      | MPD            | Guidelines Posted                |
| April                               | 1  | FY23      | MMG/SDMOG      | Q4 Begins                        |
| April                               | 1  | FY24      | MMG/SDMOG      | Application Opens                |
| April                               | 1  | FY24      | MPD            | Application Opens                |
| May                                 | 1  |           | TSS            | Guidelines Posted                |
| May                                 | 31 | FY24      | MMG/SDMOG      | Application Closes               |
| May                                 | 31 | FY24      | MPD            | Application Closes               |
| May                                 | 31 | FY23      | MMG/SDMOG      | Q3 Reimbursement Request Due     |
| June                                | 1  |           | TSS            | Application Opens                |
| June                                | 15 | FY24      | MMG/SDMOG      | Awards Announced                 |
| June                                | 15 | FY24      | MPD            | Awards Announced                 |
| June                                | 30 | FY23      | MMG/SDMOG      | Program Year Ends                |
| June                                | 30 | FY23      | MPD            | Program Year Ends                |
| July                                | 1  | FY24      | MMG/SDMOG      | Program Year Begins              |
| July                                | 1  | FY24      | MPD            | Program Year Begins              |
| July                                | 1  | FY24      | MMG/SDMOG      | Q1 Begins                        |
| July                                | 1  | FY25      | DMO            | Guidelines Posted                |
| Aug                                 | 31 | FY23      | MMG/SDMOG      | Q4 Reimbursement Request Due     |
| Aug                                 | 31 | FY23      | MPD            | Summay/Reimbursement Due         |
| Sept                                | 1  | FY25      | DMO            | Certification Application Opens  |
| Sept                                | 30 |           | TSS            | Application Closes               |
| Oct                                 | 1  | FY24      | MMG/SDMOG      | Q2 Begins                        |
| Oct                                 | 1  | FY23      | MMG/SDMOG      | Project Summary Report Opens     |
| Oct                                 | 31 | FY25      | DMO            | Certification Application Closes |
| Nov                                 |    |           | TTS            | Conference                       |
| Nov                                 | 30 | FY24      | MMG/SDMOG      | Q1 Reimbursement Request Due     |
| Dec                                 | 1  | FY23      | MMG/SDMOG      | Project Summary Report Closes    |
| Dec                                 | 15 | FY25      | DMO            | Certification Letters Emailed    |
| Dec                                 | 15 | FY25      | DMO            | CTL Emailed                      |

FY23      July 1, 2022 - June 30, 2023

FY24      July 1, 2023 - June 30, 2024

FY25      July 1, 2024 - June 30, 2025