

Missouri Travel Barometer: Tourism-Related Sales Revenue



Calendar Year-to-Date

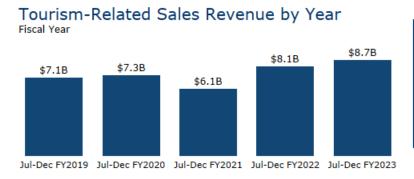
Tourism-Related Sales Revenue by Year Calendar Year \$14.4B \$11.3B \$16.7B

Jan-Dec 2022
Tourism-Related Sales
Revenue
\$16.7B

▲ 10.9% vs. STLY

▲ 16.6% vs. 2019

Fiscal Year-to-Date



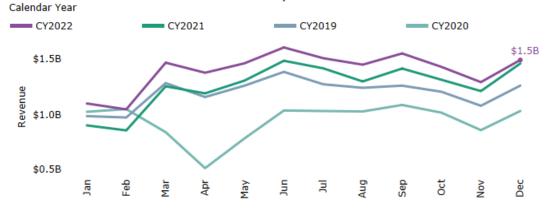
Jul-Dec FY2023
Tourism-Related Sales
Revenue
\$8.7B

\$ 7.4% vs. STLY
\$ 18.9% vs. FYTD2020

Tourism-Related Sales Revenue by Month

Jan-Dec 2021

Jan-Dec 2020



Jan-Dec 2022

Tourism-Related Sales Revenue by Month



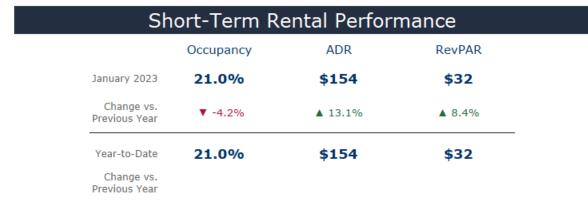
Note: NAICS codes fluctuate by month and by season even in a normal year STLY = Same Time Last Year

Jan-Dec 2019

Missouri Travel Barometer: Lodging

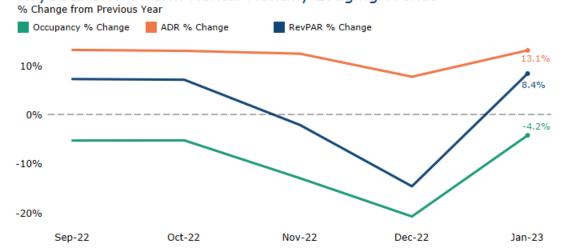


Hotel Performance										
	Occupancy	ADR	RevPAR	Supply	Demand	Revenue				
January 2023	41.9%	\$103	\$43	3.2M	1.4M	\$140.6M				
Change vs. Previous Year	▲ 8.4%	▲ 8.8%	▲ 18.0%	▼ -0.9%	▲ 7.5%	▲ 16.9%				
Year-to-Date	41.9%	\$103	\$43	3.2M	1.4M	\$140.6M				
Change vs. Previous Year	▲ 8.4%	▲ 8.8%	▲ 18.0%	▼ -0.9%	▲ 7.5%	▲ 16.9%				



STR Monthly Lodging Trends % Change from Previous Year Occupancy % Change ADR % Change RevPAR % Change 18.0% 8.8% 8.4% O% Feb-22 Apr-22 Jun-22 Aug-22 Oct-22 Dec-22

KeyData Short-Term Rental Monthly Lodging Trends



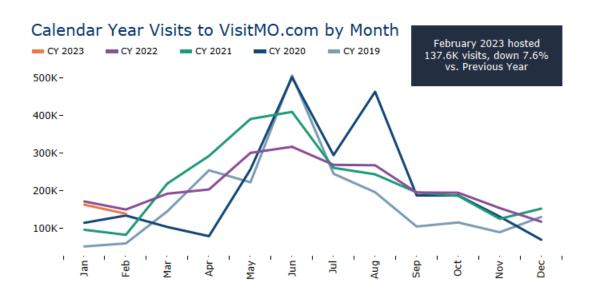
Source: STR Republication or other re-use of this data without express written permission of STR is strictly prohibited. Source: KeyData
KeyData listings include short-term rental properties listed by websites like Airbnb and HomeAway. Data from KeyData starts in September 2021

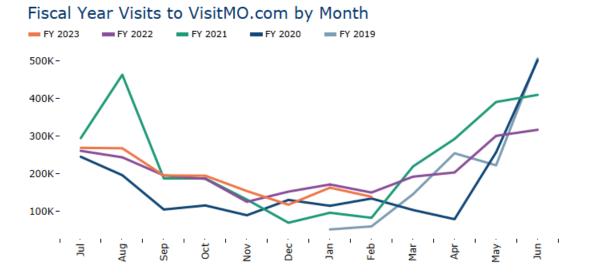
Missouri Travel Barometer: VisitMO.com Traffic







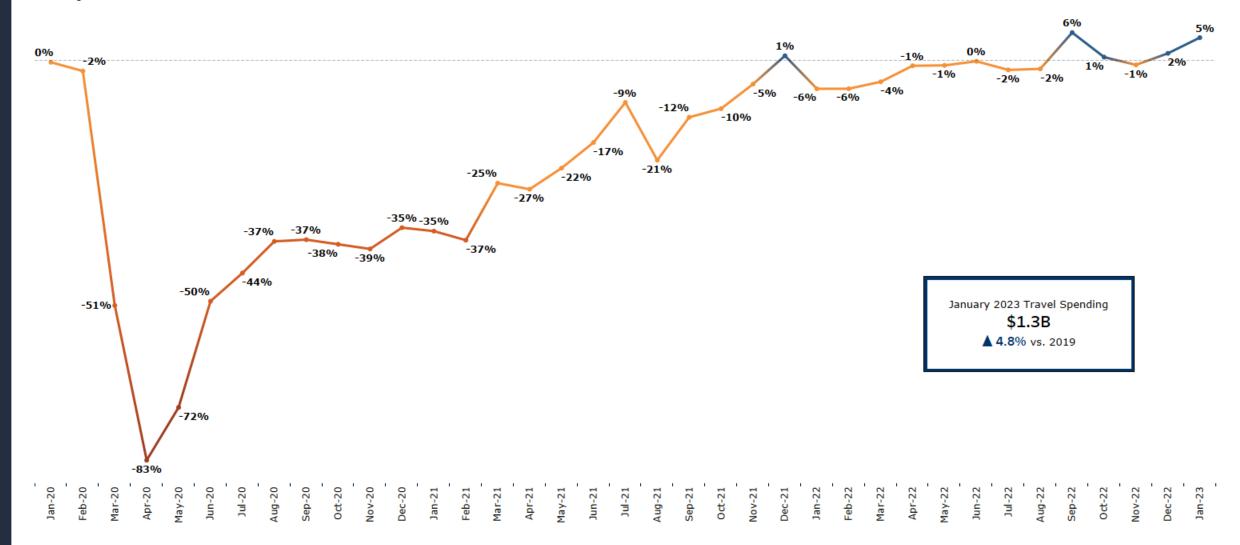




Missouri Travel Barometer: Economic Impact



Travel Spending in Missouri % Change from the same month in 2019





Travel Guide Fulfillment

February 2023 6.4K ▲ 177.1% vs. STLY

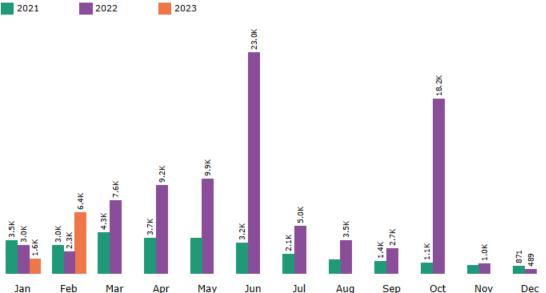
Jan-Feb 2023 8.0K ▲ 51.3% vs. STLY

Welcome Center Visits

February 2023 17.0K ▲ 18.0% vs. STLY

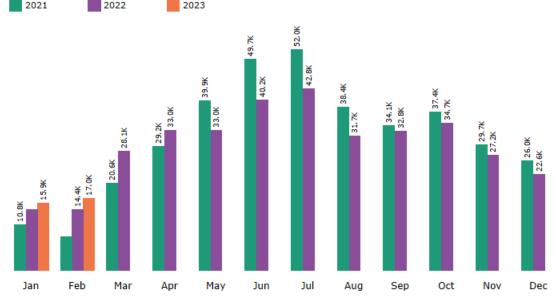
Jan-Feb 2023 32.9K ▲ 14.3% vs. STLY

Fulfillment of Travel Guide Orders from All Sources by Month



Note: Visits to the MDT website and marketing responses will always fluctuate due to seasonal travel patterns. Travel guide orders come through website orders. RSL leads and telephone calls.

Welcome Center Visits by Month 2021 2022 2023

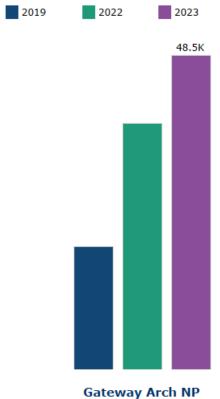


Note: The Welcome Centers were closed March 18th-May 31st due to social distancing orders. The centers started closing on weekends on 8/16/2020 (the centers were not open on weekends in 2019 from Jan.-Mar.). The Kansas City Welcome Center closed at the end of September, and the Hannibal and St. Louis Centers closed at the end of October. In November 2020, the centers switched to being open only Thursday - Monday. On 2/16/2021 the centers switch to being open only Tuesday - Saturday. On 4/11/2021 the centers resumed being open on Sundays with Mondays the only closed days. On 5/10/2021 the centers started opening 7 days a week.

Missouri Travel Barometer: National Parks





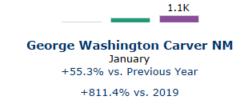


January

+27.8% vs. Previous Year

+155.8% vs. 2019





Harry S Truman NHS
January
+151.6% vs. Previous Year
+197.0% vs. 2019

692

Note: The visitor centers at the Wilson's Creek NB, the George Washington Carver NM and the Harry S Truman NHS closed in mid-March 2020 due to Covid-19 precautions. Truman's home was also closed, but the farm grounds remained open. At the Gateway Arch NP, Tram Rides to the top of the Arch resumed on September 1, 2020 but the Old Courthouse remains closed for renovations

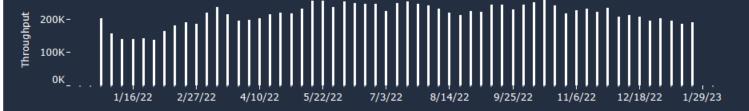
Missouri Throughput by Airport

January 2023

Month State
January 2023 Missouri

Throughput by Week

State: Missouri; Airport: All

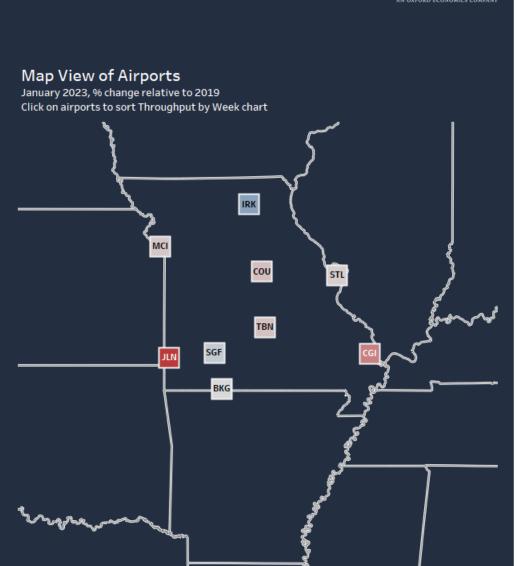


Missouri Airports

Throughput for the last 6 months, % change compared to 2019

St. Louis Lambert International
Kansas City International
Springfield/Branson National
Columbia Regional
Joplin Regional
Cape Girardeau Municipal
Kirksville Regional
Waynesville Regional
Branson Airport

Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23
-10%	-3%	-6%	-6%	-15%	-4%
-18%	-7%	-10%	-4%	-17%	-6%
-14%	-2%	-1%	-4%	-9%	7 %
-37%	-33%	-33%	-45%	-38%	-10%
-62%	-62%	-62%	-62%	-74%	-68%
-51%	-43%	-71%	-50%	-31%	-35%
-9%	-10%	-11%	-26%	-30%	27%
9%	47%	14%	-5%	-31%	-9%
-83%	-95%	-100%	-100%		



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Throughput %CH 2019

100.0%

TOURISM