

Missouri Travel Barometer: Tourism-Related Sales Revenue



Calendar Year-to-Date

Tourism-Related Sales Revenue by Year Calendar Year \$10.8B \$11.1B \$12.6B \$13.5B

Jan-Sep 2022



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Fiscal Year

\$3.7B



\$3.8B

\$4.5B \$4.7B

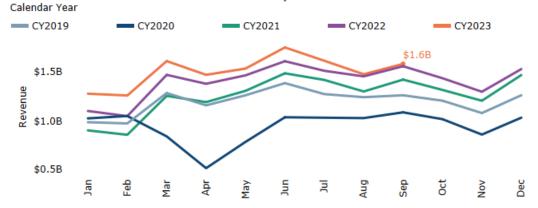
Fiscal Year-to-Date

Jul-Sep FY2024 Tourism-Related Sales Revenue **\$4.7B**

▲ 23.5% vs. FYTD2020

Tourism-Related Sales Revenue by Month

Jan-Sep 2021



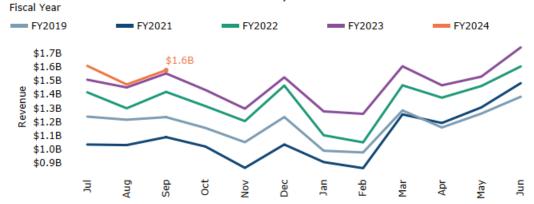
Jan-Sep 2023

Tourism-Related Sales Revenue by Month

Tourism-Related Sales Revenue by Year

\$4.1B

Jul-Sep FY2019 Jul-Sep FY2020 Jul-Sep FY2022 Jul-Sep FY2023 Jul-Sep FY2024



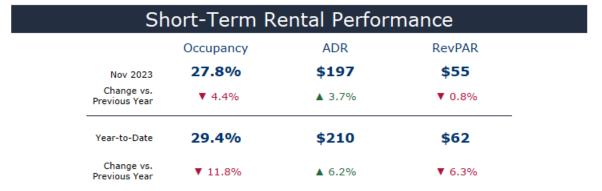
Note: NAICS codes fluctuate by month and by season even in a normal year STLY = Same Time Last Year

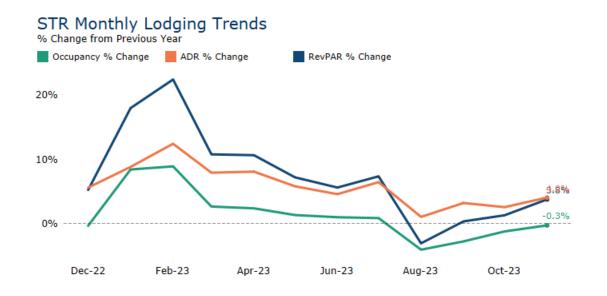
Jan-Sep 2019

Missouri Travel Barometer: Lodging

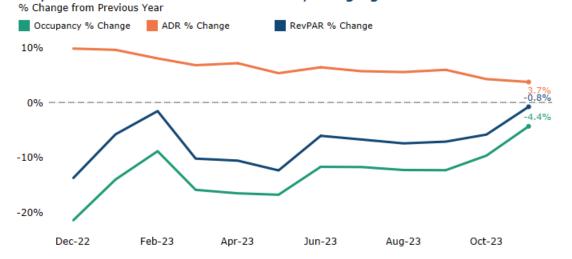


| Hotel Performance | | | | | | | | | | |
|-----------------------------|-----------|--------|--------|--------|--------|----------|--|--|--|--|
| | Occupancy | ADR | RevPAR | Supply | Demand | Revenue | | | | |
| Nov 2023 | 52.4% | \$116 | \$61 | 3.2M | 1.7M | \$197.6M | | | | |
| Change vs. Previous Year | ▼ 0.3% | ▲ 4.0% | ▲ 3.8% | ▲ 0.2% | ▼ 0.1% | ▲ 4.0% | | | | |
| Year-to-Date | 57.4% | \$120 | \$69 | 36.0M | 20.7M | \$2.5B | | | | |
| Change vs. Previous Year | ▲ 1.1% | ▲ 5.3% | ▲ 6.4% | ▼ 0.3% | ▲ 0.8% | ▲ 6.1% | | | | |





KeyData Short-Term Rental Monthly Lodging Trends

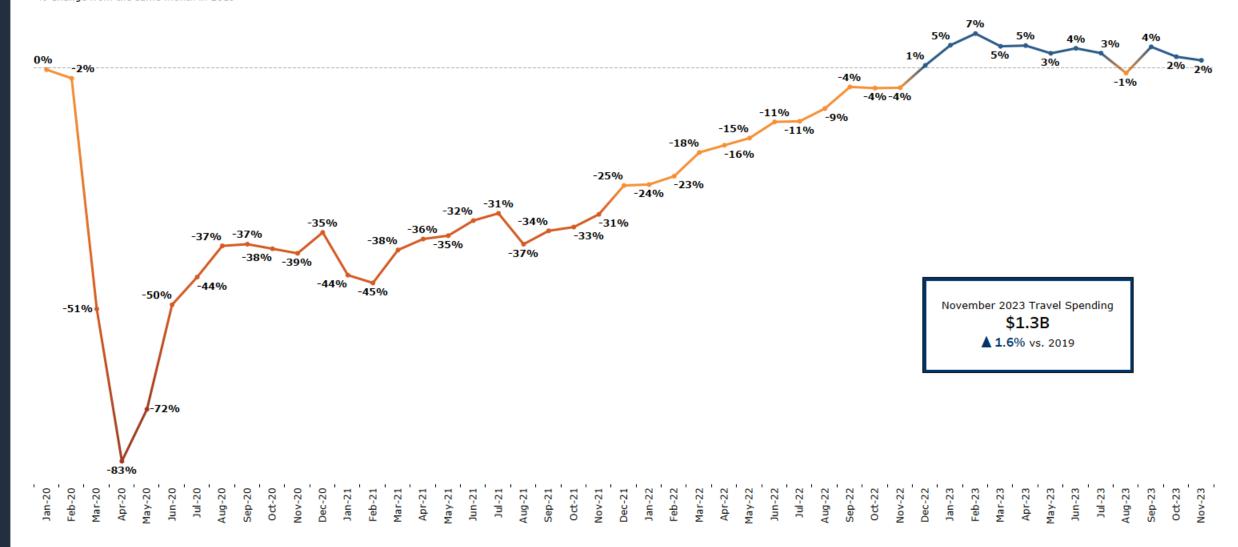


Source: STR Republication or other re-use of this data without express written permission of STR is strictly prohibited. Source: KeyData
KeyData listings include short-term rental properties listed by websites like Airbnb and HomeAway. Data from KeyData starts in September 2021

Missouri Travel Barometer: Economic Impact



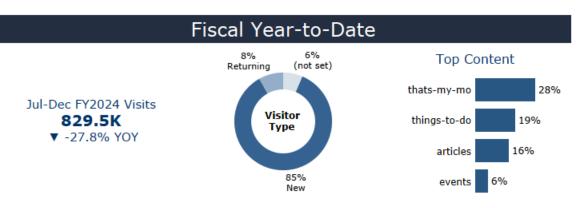
Travel Spending in Missouri % Change from the same month in 2019



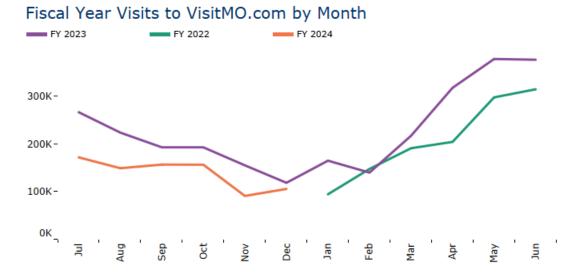
Missouri Travel Barometer: VisitMO.com Traffic











Missouri Travel Barometer: Travel Guides & Welcome Center



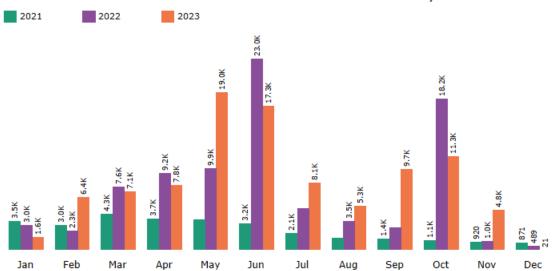
Travel Guide Fulfillment

Dec 2023 21 ▼ -95.7% vs. STLY Jan-Dec 2023 **98.4K** ▲ 14.6% vs. STLY

Welcome Center Visits

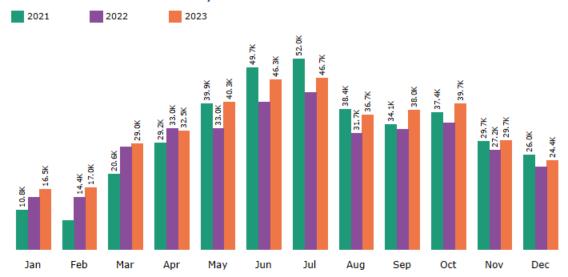
Dec 2023 **24.4K** • 7.8% vs. STLY Jan-Dec 2023 **396.8K** ▲ 11.8% vs. STLY

Fulfillment of Travel Guide Orders from All Sources by Month



Note: Visits to the MDT website and marketing responses will always fluctuate due to seasonal travel patterns. Travel guide orders come through website orders. RSL leads and telephone calls.

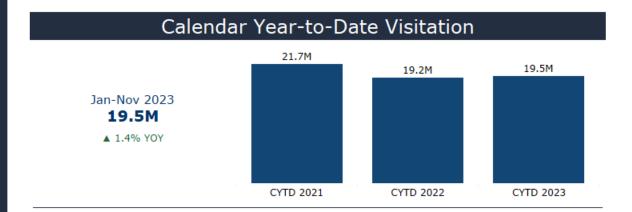
Welcome Center Visits by Month



Note: The Welcome Centers were closed March 18th-May 31st due to social distancing orders. The centers started closing on weekends on 8/16/2020 (the centers were not open on weekends in 2019 from Jan.-Mar.). The Kansas City Welcome Center closed at the end of September, and the Hannibal and St. Louis Centers closed at the end of October. In November 2020, the centers switched to being open only Thursday - Monday. On 2/16/2021 the centers switch to being open only Tuesday - Saturday. On 4/11/2021 the centers resumed being open on Sundays with Mondays the only closed days. On 5/10/2021 the centers started opening 7 days a week.

Missouri Travel Barometer: State Parks





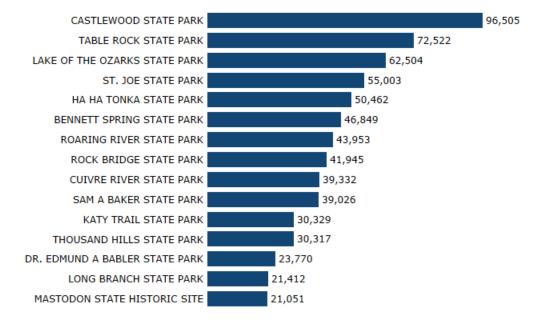


State Parks Visitors by Month



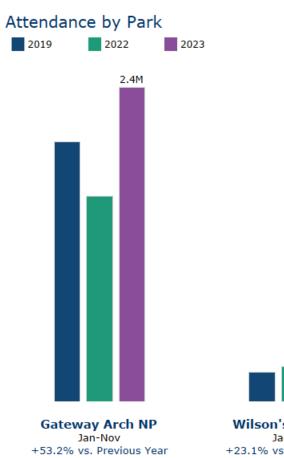
Note: Monthly state park data collection started in September 2019

Most Visited Missouri State Parks in November 2023



Missouri Travel Barometer: National Parks

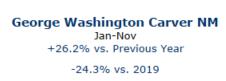




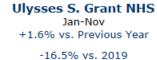




243.6K



36.3K



31.4K



25.2K

Note: The visitor centers at the Wilson's Creek NB, the George Washington Carver NM and the Harry S Truman NHS closed in mid-March 2020 due to Covid-19 precautions. Truman's home was also closed, but the farm grounds remained open. At the Gateway Arch NP, Tram Rides to the top of the Arch resumed on September 1, 2020 but the Old Courthouse remains closed for renovations

+21.2% vs. 2019

Airport Throughput by State

November 2023

Month November 2023

State 1 Missouri State 2 Illinois

State 3 Arkansas





1.1M

MOM ▼-5.2% YOY

12.3%

vs 2019

▲ 5.5%

Competitive Set Throughput

Last 6 months, vs the same months in 2019

| | Jun-23 | Jul-23 | Aug-23 | Sep-23 | Oct-23 | Nov-23 |
|----------|--------|--------|------------|--------|--------|--------|
| Arkansas | 2% | 6% | 10% | 11% | 6% | 13% |
| Illinois | -5% | -2% | -7% | -2% | -2% | -2% |
| Missouri | 1% | 3% | 0 % | 4% | 2% | 5% |
| USA | 0% | 2% | -1% | 5% | 5% | 6% |

Throughput by State of Departure November 2023 vs the same month in 2022

