

Missouri Travel Barometer: Tourism-Related Sales Revenue

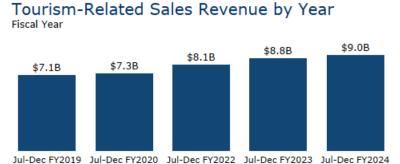


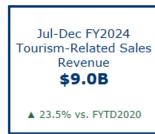
Calendar Year-to-Date

Tourism-Related Sales Revenue by Year Calendar Year \$14.4B \$15.1B \$16.8B \$17.9B



Fiscal Year-to-Date

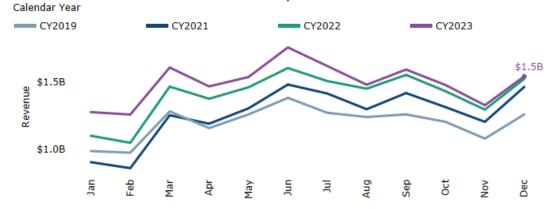




Tourism-Related Sales Revenue by Month

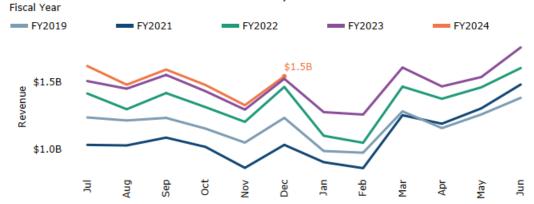
Jan-Dec 2022

Jan-Dec 2021



Jan-Dec 2023

Tourism-Related Sales Revenue by Month



Note: NAICS codes fluctuate by month and by season even in a normal year STLY = Same Time Last Year

Jan-Dec 2019

Missouri Travel Barometer: Lodging

Misseuri

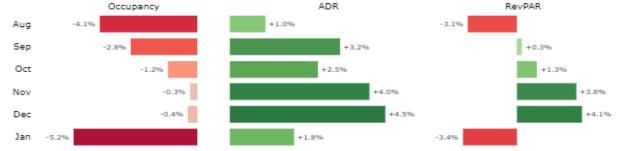
Hotel Performance Summary

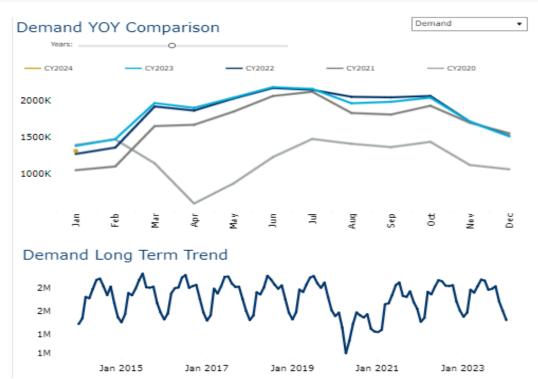
Missouri | January 2024

	Occupancy	ADR	RevPAR	Supply	Demand	Revenue
	39.9%	\$105.64	\$42.17	3.3M	1.3M	\$137.8M
Change vs. Previous Year	▼ -5.2%	▲ 1.8%	▼ -3.4%	▲ 0.1%	▼ -5.1%	▼ -3.3%
YTD Calendar Year	39.9%	\$105.64	\$42.17	3.3M	1.3M	\$137.8M
YTD Change vs. Previous Year	▼ -5.2%	▲ 1.8%	▼ -3.4%	▲ 0.1%	▼ -5.1%	▼ -3.3%

Last Six Months Performance Occupancy ADR RevPAR Aug 2023 57.8% \$119 \$69 Sep 2023 60.5% \$123 \$74 Oct 2023 60.2% \$124 \$74 Nov 2023 52.4% \$116 \$61 Dec 2023 45.0% \$106 \$42







Source: STR

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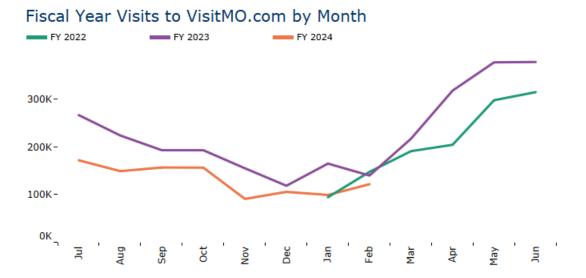
Missouri Travel Barometer: VisitMO.com Traffic











Missouri Travel Barometer: Travel Guides & Welcome Center



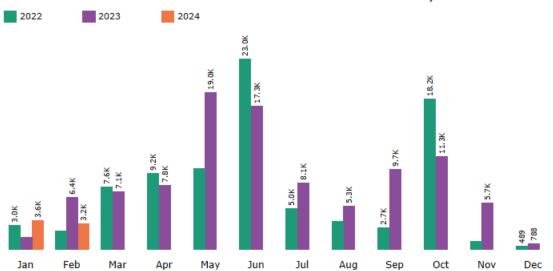
Travel Guide Fulfillment

Feb 2024 **3.2K** ▼ -50.4% vs. STLY Jan-Feb 2024 **6.7K** ▼ -15.4% vs. STLY

Welcome Center Visits

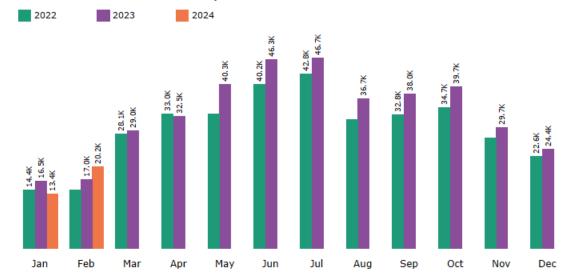
Feb 2024 **20.2K** ▲ 19.1% vs. STLY Jan-Feb 2024 **33.6K** ▲ 0.4% vs. STLY

Fulfillment of Travel Guide Orders from All Sources by Month



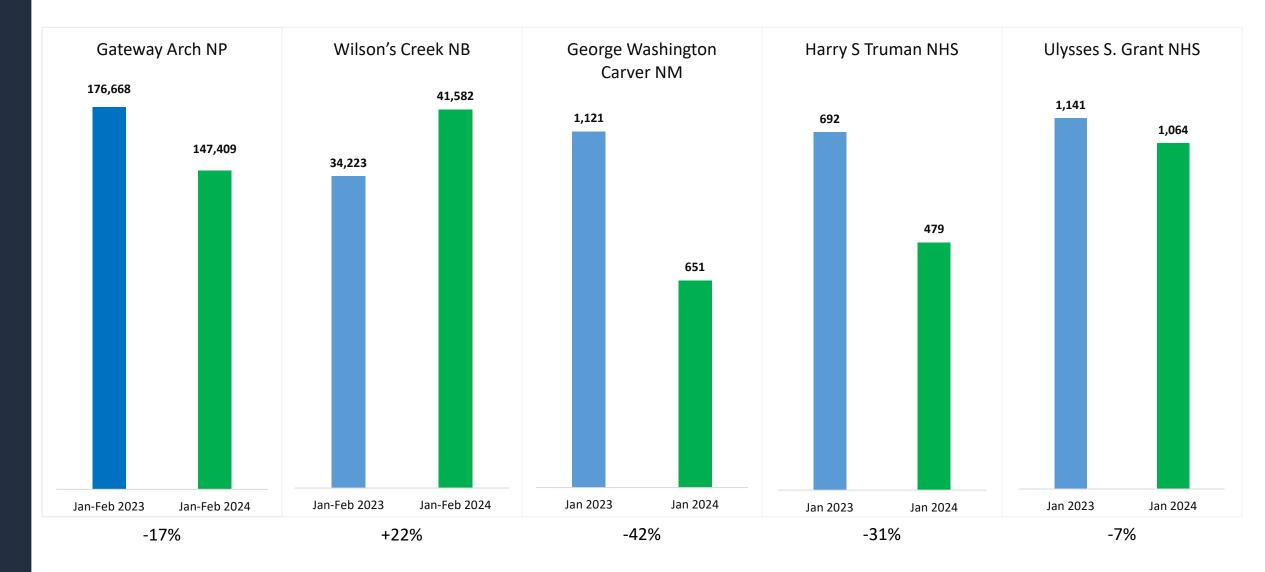
Note: Visits to the MDT website and marketing responses will always fluctuate due to seasonal travel patterns. Travel guide orders come through website orders. RSL leads and telephone calls.

Welcome Center Visits by Month



Missouri Travel Barometer: National Parks







Benchmarking: Airport Throughput and Regional Employment January 2024

TSA Throughput

January 2024

Date

Kansas City - MCI

Springfield - SGF

St Louis - STL

MO

USA

January 2024 Calendar Year-to-Date

887.3K 887.3K vs. 2019 yoy vs. 2019

TSA Throughput Comp Set

% Change YOY

Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24
21%	18%	15%	14%	20%	4%
21%	21%	24%	24%	20%	15%
7%	4%	7%	10%	13%	4%
13%	11%	12%	12%	16%	5%
12%	10%	11%	10%	10%	6%

Source: TSA

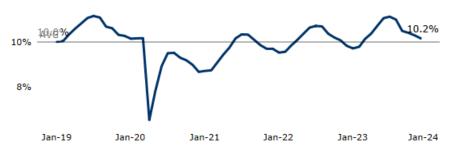
Employment by Sector

% Change vs. 2019



Leisure and Hospitality

As a % of Total Nonfarm



Source: Bureau of Labor Statistics; Employment is represented for Statewide