

Stretching Your Marketing Dollars





AMP Overview

Program Structure

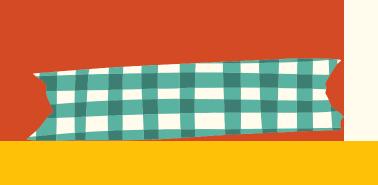
Pro's of AMP Collaboration

Con's of AMP Collaboration

Example of AMP Campaigns

Q&A









The Lake of the Ozarks Area Marketing Program (AMP) was created to fill a gap in marketing funds for our three-county area. It is an innovative cooperative marketing initiative designed to maximize promotional impact and drive tourism to the Lake of the Ozarks region.

AMP Goals

- Develop marketing partners in the community to participate in the AMP Program
- Establish enough partners to utilize all the MMG funds allocated to our community





- Created a Program Outline
- Created Test Pitches
- Created a tracking and billing system
- Met with Partners
- Worked with our 3rd Party Vendors on a Strategic Marketing Plan

- Created Partner Contracts
- Invoiced Partners
- Signed Contracts with 3rd Party Vendors
- Create Landing Page on Website
- Ad Creation & Placement

What Went Well





- Community Support
- Ad Diversity
- Partner Diversity
- Program Waiting list



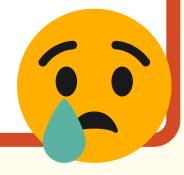
- Support from MDT
- Support from Vendors



What Did Not Go Well



- Quick Turnaround
- Timeliness of Partner Turnaround
- Cash Flows
- Creating Checks & Balance Checklist



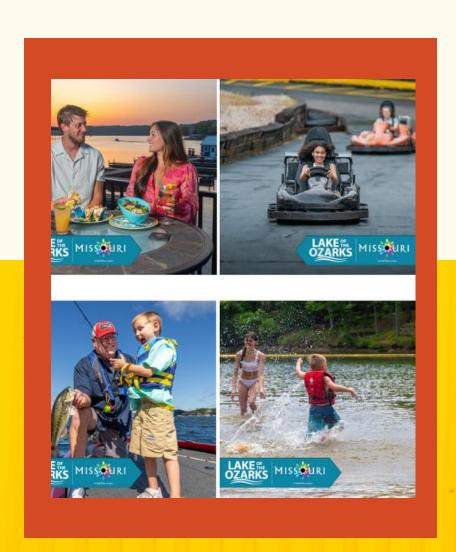


- Tracking Vendor Invoicing
- Planning for Next Fiscal Year

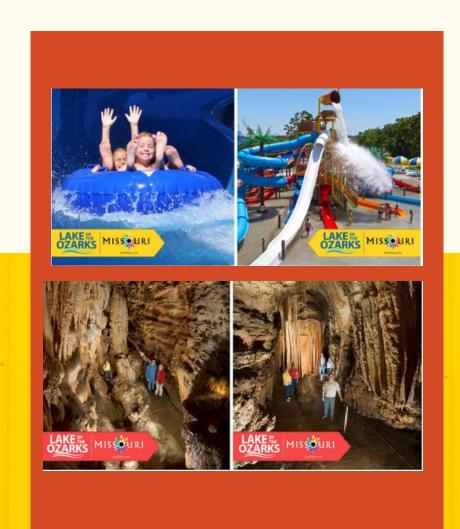




AMP ADS











Questions

Thank you!

The Lake of the Ozarks Convention & Visitor Bureau

Heather Brown
Executive Director
Heather@FunLake.com

Eric Homan
Web Administrator
Eric@FunLake.com